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JUN 17 '94
FEDERAL COMMUNICATIONS
COMMISSION
OFFICE OF THE
SECRETARY

June 17, 1994

Chairman Reed E. Hundt
Commissioner Andrew C. Barrett
Commissioner Rachelle Chong
Commissioner Susan Ness
Commissioner James H. Quello
Federal Communications Commission
1919 M. Street, N.W., Stop Code 0106
Washington, D.C. 20554

93-61

Dear Chairman Hundt and Commissioners Barrett, Chong, Ness, Quello:

We recently completed a successful pilot program with AirTouch Teletrac and we would like to share our experiences with you. Hopefully, this letter will provide an example of how a commercial private fleet can use the Teletrac system to help enhance driver safety.

PepsiCo Food Services delivers food to its restaurants (Pizza Hut, Taco Bell, KFC) on a regular basis. Though our drivers carry no money they still get attacked all too frequently when they leave their trucks.

To help protect our drivers from these attacks, PFS instituted pilot programs using the Teletrac system. Vehicles were outfitted with a Teletrac unit, siren, and alarm system. Drivers were outfitted with a 2-button remote (car alarm type) that they carried in their pocket. When threatened, drivers were to push either the remote button that triggers a siren and/or the button that sends a silent emergency alert message to a security company.

On two separate occasions drivers were attacked. Both times they pushed the Teletrac button which sent an emergency message to a security company equipped with a Teletrac workstation. Because the security company was able to give the police the exact location of the vehicle, police responded within minutes. In one case they actually made an arrest, and as of this writing the perpetrator has been sentenced to 4 years in state prison.

We believe that Teletrac is an important tool in our efforts to safeguard our drivers from violence. We hope that our experience with the Teletrac system will help you in your rulemaking efforts.

Sincerely,

Greg Halvacs
Manager, Corporate Security, CFE

cc: Thomas P. Stanley, Chief Engineer, OET
Richard M. Smith, Chief, FOB
Ralph A. Haller, Chief, PRB
Rosalind K. Allen, Chief, PRB Rules Branch

Bruce A. Franca, Deputy Chief Engineer, OET
Michael J. Marcus, Assistant Bureau Chief, FOB
Beverly G. Baker, Deputy Chief, PRB

Eastern Distribution Center
300 Gap Way
Erlanger, Kentucky 41018
Phone (606) 283-1100

June 9, 1994

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93-61

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JUN 11 1994
FEDERAL COMMUNICATIONS
COMMISSION
OFFICE OF THE
SECRETARY

Chairman Reed E. Hundt
Commissioner Andrew C. Barrett
Commissioner Rachelle Chong
Commissioner Susan Ness
Commissioner James H. Quello
Federal Communications Commission
1919 M. Street N.W.
Washington, DC 20554

Dear Chairman Hundt & Commissioners Barrett, Chong Ness, Quello:

Theft of cargo has escalated dramatically in the last few years, and by all indications, it will continue on its upward trend. Losses are not confined to any specific geographic area but are a national problem. Unfortunately, we are a statistic of this trend, having experienced cargo losses in the hundreds of thousands of dollars within the past two years.

We have joined in partnership with our carriers to reconfigure physical layouts of facilities, vary route times and deliveries, but to date, the most effective tool we utilize is the Teletrac System. This system was recommended through other commercial companies and through law enforcement agencies. Teletrac allows for real time tracking of product, quick response to losses and most importantly, the size of the device allows for concealment in the tractor/trailer. Satellite systems, with the requirements of a dish antenna, are like beacons for thieves to simply destroy, effectively making the system inoperable.

I understand your committee is formalizing the FCC rules under which Teletrac operates. I am writing to express my thoughts on the benefits of radio location technology and how companies such as AirTouch Teletrac are an integral part of our loss prevention strategy.

Sincerely,

THE GAP, INC.



Dan J. Shaw
Director Loss Prevention

DJS:ML

GAP

cc: Thomas P. Stanley, Chief Engineer, OET
Bruce A. Francs, Deputy Chief Engineer, OET
Richard M. Smith, Chief, FOB
Michael J. Marcus, Assistant Bureau Chief, FOB
Ralph A. Haller, Chief, PRB
Beverly G. Baker, Deputy Chief, PRB
Rosalind K. Allen, Chief, PRB Rules Branch



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LMMD
Jacobs
Furth

PR 3

BROWARD FACTORY SERVICE

Authorized Home Appliance Service

Texas • Louisiana • Florida

June 28, 1994

Chairman Reed E. Hundt
Commissioner Andrew C. Barrett
Commissioner Rachelle Chong
Commissioner Susan Ness
Commissioner James H. Quello
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

93-61

RECEIVED
JUN 30 1994
FEDERAL COMMUNICATIONS
COMMISSION
WASHINGTON, D.C.

Dear Chairman Hundt and Commissioners Barrett, Chong, Ness and Quello:

Broward Factory Service has benefitted greatly from our use of the Teletrac system from Airtouch. It has allowed us to be able to know at any given moment where our vehicles are and has helped to reduce the incidence of unauthorized use of the company vehicle by employees after business hours. Teletrac has helped us locate vehicles that have been reported stolen to the local police dept.

Teletrac has been a definite plus to the day to day operation of our service department.

Sincerely,
Broward Factory Service


Dean Middlebrooks
General Manager

cc: Rosalind K. Allen, Chief, PRB Rules Branch
Beverly G. Baker, Deputy Chief, PRB
Bruce A. Franca, Deputy Chief Engineer, OET
Ralph A. Haller, Chief, PRB
Michael J. Marcus, Assistant Bureau Chief, FOB
Richard M. Smith, Chief, FOB
Thomas P. Stanley, Chief Engineer, OET



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DEPARTMENT OF THE TREASURY
U.S. CUSTOMS SERVICE
LONG BEACH, CALIFORNIA

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Aug 11 '94

July 6, 1994

FEDERAL COMM COMMISSION
OFFICE OF THE
SECRETARY

Chairman Reed E. Hundt
Commissioner Andrew C. Barrett
Commissioner Rachelle Chong
Commissioner Susan Ness
Commissioner James H. Quello
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

93-61

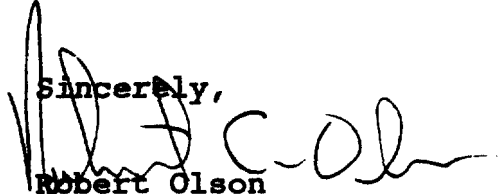
Dear Chairman Hundt and Commissioners Barrett, Chong, Ness and Quello:

Theft, fraud and bribery pertaining to cargo has escalated dramatically in the last few years, and by all indications, it will continue on it's upward trend. These crimes are not confined to any specific geographic area, but are of national concern.

The U.S. Customs Service, Office of Internal Affairs, is a part of the enforcement community who utilizes the Teletrac System because it is an effective tool. Teletrac allows for real time tracking, quick response and most importantly, it's size allows for concealment in/on tractor/trailers. Satellite systems requiring dish antennas and larger devices, not easily concealable are red flags for criminals; therefore, ineffective.

I understand your committee is formalizing the FCC rules under which Teletrac operates. I am writing to express my concerns of the impact on the law enforcement efforts if interference were allowed to compromise the integrity of surveillance techniques, such as that of the Teletrac System.

Sincerely,


Robert Olson
Acting Regional Director
Office of Internal Affairs
U.S. Customs Service

cc: Rosalind K. Allen, Chief, PRB Rules Branch
Beverly G. Baker, Deputy Chief, PRB
Bruce A. Franca, Deputy Chief Engineer, OET
Ralph A. Haller, Chief, PRB
Michael J. Marcus, Assistant Bureau Chief, FOB
Richard M. Smith, Chief, FOB
Thomas P. Stanley, Chief Engineer, OET

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DEPARTMENT OF THE TREASURY

U.S. CUSTOMS SERVICE

LONG BEACH, CALIFORNIA

July 6, 1994

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OFFICE OF THE
SECRETARY

Chairman Reed E. Hundt
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Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

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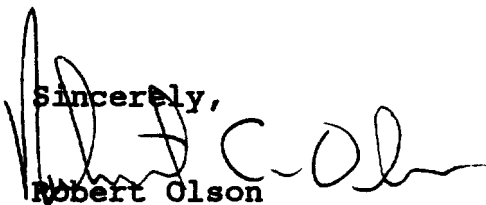
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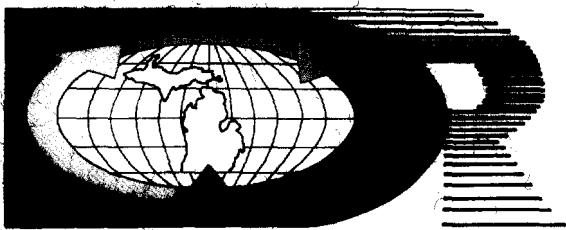
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Sincerely,


Robert Olson
Acting Regional Director
Office of Internal Affairs
U.S. Customs Service

cc: Rosalind K. Allen, Chief, PRB Rules Branch
Beverly G. Baker, Deputy Chief, PRB
Bruce A. Franca, Deputy Chief Engineer, OET
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Michael J. Marcus, Assistant Bureau Chief, FOB
Richard M. Smith, Chief, FOB
Thomas P. Stanley, Chief Engineer, OET



DINVERNO RECYCLING INC.

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AUG 11 '94

FEDERAL COMMUNICATIONS
COMMISSION
OFFICE OF THE
SECRETARY

June 20, 1994

93-61

Chairman Reed E. Hunt
Commissioner Andrew C. Barrett
Federal Communications Commission
1919 M Street N.W.
Washington, D.C. 20554

Dear Chairman Hunt and Commissioner Barrett:

I work for Dinverno Recycling, Inc., a waste hauling company in Detroit, which uses the Teletrac location system. Teletrac has helped us effectively manage our fleet by providing accurate, immediate vehicle locations. This has resulted in lower operating costs and improved productivity. Specifically, Teletrac enables us to give directions to lost drivers and more importantly, locate drivers taking unauthorized breaks.

Other alternatives that we considered provided neither location accuracy within 100 feet nor the other capabilities of Teletrac, and were much more expensive.

I hope this will offer insight in your efforts to formalize the FCC rules under which Teletrac operates.

Sincerely,

James W. Geroux
Controller
Dinverno Recycling, Inc.

cc: Thomas P. Stanley, Chief Engineer, OET
Bruce A. Franca, Deputy Chief Engineer, OET
Richard M. Smith, Chief, FOB
Michael J. Marcus, Assistant Bureau Chief, FOB
Ralph A. Haller, Chief, PRB
Beverly G. Baker, Deputy Chief, PRB
Rosalind K. Allen, Chief, PRB Rules Branch

4600 E. NEVADA
DETROIT, MICHIGAN 48234
892-3535 • FAX 892-4999



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air conditioning company, inc. SERVICE DEPARTMENT
6265 SAN FERNANDO ROAD, GLENDALE, CA 91201/1-800-998-ACCO (2226)

Aug 11 '94

FEDERAL COMM COMMISSION
OFFICE OF THE
SECRETARY

Jul 20 8 43 AM '94

July 13, 1994

93-61

Chairman Reed E. Hundt
Commissioner Andrew C. Barrett
Commissioner Rachelle Chong
Commissioner Susan Ness
Commissioner James H. Quello
Federal Communications Commission
1919 M Street, N.W.
Washington, DC 20554

Dear Chairman Hundt and Commissioners Barrett, Chong, Ness and Quello:

As the Vice President/Division Manager of Air Conditioning Company, Inc., and a user of AirTouch Teletrac services, I wish to bring our experiences with these services to your attention. Teletrac is a valuable service that has resulted in lower operating costs, improved productivity and reduced use of radio services.

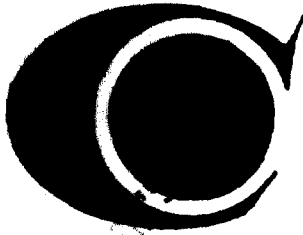
Continued use of Teletrac makes the company a better competitor in our industry. Air Conditioning Company, Inc. expects the service to continue to be available and in fact wants it to expand to other cities/area to expand our use of the service to other operations.

Sincerely,

Kenneth B. Westphal
Vice President
Building Services Division

KBW/kk
:0712fcc

cc: Rosalind K. Allen, Chief, PRB Rules Branch
Beverly G. Baker, Deputy Chief, PRB
Bruce A. Franca, Deputy Chief Engineer, OET
Ralph A. Haller, Chief, PRB
Michael J. Marcus, Assistant Bureau Chief, FOB
Richard M. Smith, Chief, FOB
Thomas P. Stanley, Chief Engineer, OET



Commercial Laundries, Inc.

8510 N.W. 56th STREET
MIAMI, FLORIDA 33166

Telephone:
DADE, 592-7990
BROWARD, 525-3739

DOCKET FILE COPY ORIGINAL

COIN OPERATED LAUNDRY EQUIPMENT FACTORY AUTHORIZED ROUTE CONTRIBUTOR

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JUN 23 1994
FEDERAL COMMUNICATIONS
COMMISSION
OFFICE OF THE
SECRETARY

93-61

June 23, 1994

Chairman Reed E. Hundt
Commissioner Andrew C. Barrett
Commissioner James H. Quello
Federal Communications Commission
1919 M Street, N.W.
Washington, DC 20554

Dear Chairman Hundt and Commissioners Barrett and Quello:

I am the dispatcher and manager for Commercial Laundries, Inc. and have been for almost five years. Since the introduction of this service to our company, the ability to locate our trucks, and route them logically, saving time and money has been a great help.

We are in the Coin Laundry business for over twenty years, the security of being able to "Watch" over our "coin collectors" and our mechanics makes the owner and all others involved feel much more safe, and secure.

We have saved money on gas consumption and overtime, and are able to get more work done in the same period of time.

This is a fantastic instrument in our operation and we don't want to be without it.

Service Manager, Dispatcher

Vice President

Sincerely,

Rick Dorfman

John Stewart



SPEED QUEEN

GRILEY INTERMODAL

Lmm
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Aug 11 '94
FEDERAL COMM COMMISSION
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SECRETARY

93-61

July 22, 1994

Chairman Reed E. Hunt
Commissioner Andrew C. Barrett
Commissioner Rachelle Chong
Commissioner Susan Ness
Commissioner James H. Quello
Federal Communications Commission
1919 M Street, NW
Washington, DC 20554

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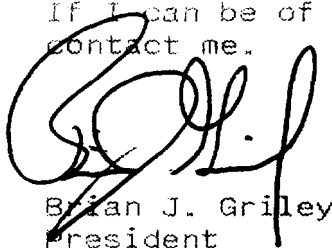
Dear Chairman and Commissioners,

I would like to take this time to express my companies appreciation for the benefits that the Airtouch Teletrac system has provided us in theft recovery and efficiently dispatching our trucks.

We have been using the Teletrac system for approx. 1 1/2 years, and have had tremendous results. Teletrac was the key in recovering a load of electronics valued at \$148,000.00 which was recovered in approx. 20 minutes after the truck was highjacked. It has aided in two other instances of cargo recovery in the last year due to stolen and highjacked merchandise.

Teletrac is the best and only product that has entered our industry which the trucking industry could not do without.

If I can be of any other assistance, please do not hesitate to contact me.



Brian J. Griley
President

Private Radio Bureau (PRB) - 5002



DOCKET FILE COPY ORIGINAL

June 17, 1994

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JUN 11 1994
FEDERAL COMM. COMMISSION
OFFICE OF THE
SECRETARY

The Honorable Commissioner
Mr. Reed Hundt
Federal Communications Commission
1919 M Street, N.W.
Washington, DC 20554

Dear Commissioner Hundt:

This letter is to share with you an experience that my company, Sherwood Food Distributors, has had with an AVL company, AirTouch Teletrac.

Last month, one of my vehicles was stolen while the driver was at a stop. The driver called the dispatching center at Sherwood Foods where the Teletrac workstation is centered, and was able to locate my vehicle. The vehicle was recovered within 30 minutes! It was parked in a residential area with a U-Haul truck blocking the view of the vehicle. Needless to say, we not only recovered the vehicle, but the contents of the truck were still there. I am thankful that I have invested in the Teletrac system!

Please show support for companies (AirTouch Teletrac) that are developing new technologies that aid in the security and safety for the business owners of today. Thank you for your time and energies.

I trust you will make the right decision.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Phil Walega', is written over a large, faint circular stamp.

Phil Walega
Sherwood Food Distributors

CC: Thomas P. Stanley, Chief Engineer, OET
Bruce A. Franca, Deputy Chief Engineer, OET
Richard M. Smith, Chief, FOB
Michael J. Marcus, Assistant Bureau Chief, FOB
Ralph A. Haller, Chief, PRB
Beverly G. Baker, Deputy Chief, PRB
Rosalind K. Allen, Chief, PRB Rules Branch

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